



## JOB ADVERTISEMENT: DIRECTOR OF OPERATIONS

Vive Crop Protection is seeking an experienced  
**Director of Operations**  
to fill a permanent position in Mississauga, ON, Canada

Vive Crop Protection is creating new possibilities in crop protection. We strive for excellence and this is reflected in our people. As our business grows we are looking to attract individuals with the same vision. Join a team of dynamic, motivated and passionate people.

### POSITION SUMMARY

The Director of Operations is responsible for leading Vive's product development, technical support, regulatory compliance, logistics and manufacturing functions. The Director will also align and execute departmental objectives to meet present and future company goals. This includes new and existing product improvements, technical approval and customer support and compliance with all regulatory agencies and bodies. In addition, the Director is responsible for gathering competitive intelligence and benchmarking, managing intellectual property and organizing and implementing quality standards as recommended by project teams.

### SPECIFIC RESPONSIBILITIES INCLUDE:

- Direct functional groups that will develop, improve and scale-up new products, concepts and processes.
- Provide guidance on the support of current products including product launches, manufacturing, logistics and quality assurance.
- Manage technical support for customers including product bulletins, field testing and complaint resolution.
- Establish departmental objectives and direct team in the completion of assignments.
- Communicate project status and critical issues with other departments and senior management.
- Participate in additional duties as required by CEO and other members of the management staff.

### DECISION MAKING & ACCOUNTABILITY

- Works with direction from the CEO, uses judgment to ensure efficient use of supporting resources to meet and direct the company goals/needs.
- Is accountable to Vive's CEO.



#### EDUCATION AND EXPERIENCE

- Advanced degree in a science or engineering discipline with background in biology, chemistry or engineering.
- Experience: 15 years related experience with 10 years in leadership positions.

#### KNOWLEDGE, SKILLS & ABILITIES

- Effective leadership and team management skills.
- Effective communication skills across siloed teams such as technical, manufacturing, marketing, finance, sales and upper-level management.
- Familiarity with standard Microsoft or Google applications.

#### WORKING CONDITIONS AND HOURS

- The majority of the work is performed in an office environment but will include travel.
- The work day is considered an 8 hour day, with flexible start times per Vive's HR policies.
- The position is a full-time permanent position

We thank all applicants for their interest in joining our team; however, only those candidates selected for an interview will be contacted. To apply, please email your resume and cover letter to [directorofoperations@vivecrop.com](mailto:directorofoperations@vivecrop.com).